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Wine Talk: March 2011

The newsletter of Terroir Wines: Edition 19

Welcome to the third Terroir Wines newsletter for 2011 and the 19^{th} so far.

This is the last newsletter under the Terroir Wines banner! Unknown to us, the word 'Terroir' has been trademarked in Australia and the owners of the trademark have insisted that we cease using the name. So we now have started the heartbreaking, expensive and time-consuming task of changing our name and all of our stationery to comply with the demand.

When the next newsletter appears it will be under the name Living Wines. We have chosen that name to reinforce the idea that the wines we choose to import are fresh and 'alive'. We are very sorry for any confusion that this will cause, but we simply had no choice as we do not have the resources to fight a protracted legal battle.

We will be heading for Europe in mid-April to visit our existing wineries and some exciting new ones that we have taken on as well. We'd encourage you to place any orders before 14 April if you can. We'll be back late in May. We will have some capacity to place emergency orders while we are away but would like to keep them to a minimum.

Remember that the special packs attract a 15% discount instead of a 10% discount, so if you order a special pack you really are getting a special deal (not that a 10% discount for most wines and free freight on your own selection isn't a good arrangement too)!

Our order form for these packs and any other wines is at the end of this newsletter. But there's no need to use the order form. Just send us an email listing the wines and/or packs you would like to order if that suits you better. We'll confirm the price by return email before processing your order.

News from Terroir Wines

Arrival of the amazing de Moor white wines

We are pleased to announce that our allocation of the 2009 vintage of the amazing wines of Alice and Olivier de Moor has arrived in Australia. We have good stocks of their regular Aligoté as well as their minerally Chitry wines. We have a special pack available but you will need to order quickly because these wines sold instantly last year.

The **De Moor New Arrivals 6 Pack,** consisting of 2 bottles of the Aligoté, 1 bottle of the Chitry, 2 bottles of the Le Vendangeur Masqué Chablis and 1 bottle of the Bel Air et Clardys Chablis, is available for **\$163**. (Details below).

Bornard wines are back!

New stocks of the very popular Jura wines from Annie and Philippe Bornard are back. They are also selling very fast with the wholesale market being particularly quick to pounce – the Melon Queue Rouge was snapped up immediately it landed.

All the old favourites are here including Les Chassagnes, La Chamade (a new vintage), Le Ginglet (new vintage) and many more.

A **Bornard Sampler 6 Pack** is available consisting of 1 bottle of the La Chamade Ploussard, 1 bottle of the Le Ginglet Trousseau, 1 bottle of Aide Memoire Pinot Noir, 1 bottle of the Le Blanc de la Rouge Chardonnay, 1 bottle of the Les Chassagnes Savagnin and one bottle of the Les Gaudrettes (a different style of Chardonnay from the Le Blanc de la Rouge) is available for **\$192.95**. It's a great introduction to the Jura. (Details below).

La Paonnerie arrives in Australia

We are also pleased to announce the arrival of the low-sulphur, very natural wines from biodynamic producer La Paonnerie. Three of the wines in their range have no sulphur added during the winemaking process. The wines are fermented using only natural yeasts and the wines are neither filtered nor fined. These wines come from the western end of the Loire Valley in between the cities of Angers and Nantes.

A La Paonnerie Arrival 6 Pack consisting of 2 Muscadet Coteaux de Loire, 2 Coteaux d'Ancenis Gamay, 1 Coteaux d'Ancenis Rosé and 1 Coteaux d'Ancenis Gamay Sans Soufre Adjouté (without added sulphur) is available for \$150.45. (Details below).

Fiefs Vendéens elevated to AOC status

Before leaving for his trip to Australia (and Japan where his wines are very popular) Thierry Michon from Domaine Saint Nicolas has received the good news that Fiefs Vendéens has been elevated to full AOC status by the French INAO which controls every aspect of the appellations within that country. Pack 1 this month gives you the opportunity to buy a sample of Thierry's Fiefs Vendéens wines at very reasonable prices (see details below).

Lou's wine bar in Los Angeles

Lou's wine bar in Los Angeles just of Melrose Drive is one of our favourite wine bars in the world. Here the very cerebral Lou Amdur has assembled a clever range of natural wines from Europe, the United States and beyond.

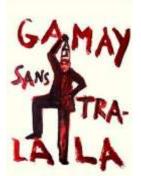
We were delighted to see his choice of wine with the cheese course at a recent special wine dinner as it matches closely to our philosophy of picking different wines for different cheeses. In many instances a white wine is far more appropriate with a cheese as can be seen from this choice taken from their newsletter.

"With our cheese course, a piece of Meadow Creek's Appalachian, a raw milk cow's cheese made in the style of a Tomme de Savoie, I am pairing a sous voile, oxidative Jurassien wine made from the Savagnin grape (Bornard's Les Marnes 2005). This briny, nutty tasting wine pairs delightfully with the cheese, picking up its nutty and grassy flavors."

And by the way – we have some more of the Bornard Les Marnes now so you can try a similar combination yourself. We would recommend it with an aged Comté – a perfect combination. It also goes very well with the Swiss cow's milk cheese Tête de Moine which is made near the Jura. We have tried this combination at Garagistes and it works beautifully.

Praise for Gamay Sans Tra La La

A recent piece by The Wine Detective (Sarah Ahmed from the UK) praised the Gamay grape in general and then the Gamay wines of the Loire in particular. In the piece she



says that the her favourite wine from the Loire Salon that she attended recently was the Domaine de la Garrelière Gamay Sans Tra La La – one of our most popular wines.

Her description of the 2010 Gamay Sans Tra La La:

"With carbonic maceration and zilch extraction it's as fresh as a daisy and very direct on nose and palate with seductive, scented lilies, white pepper and a sweet core of red fruits. Gorgeous intensity."

We can only agree! This is a perennial favourite and one of our best-selling wines, particularly in Australian wine bars. It also has a devoted following among our retail customers .

The Gamay Sans Tra La La (roughly Gamay without fuss) is a 100% Gamay from the Touraine in the Loire Valley, made by Francois Plouzeau who tends his vines biodynamically near the historic village of Richelieu which lies just below the city of Tours.

All of the wines produced on this estate are interesting and extremely well-made. The 2009 is a great food wine with a nice, tightly-woven structure and beautiful mouth-feel. It represents excellent value for money.

A six pack of this lovely red wine is normally \$180 but with a six-pack discount of 10% it will cost \$162.

Pack 1: Domaine Saint Nicolas Sampler 6 Pack

To celebrate the success of Thierry Michon's recent visit to Australia we offer the Domaine Saint Nicolas sampler 6 pack which contains a range of wines from this biodynamic, natural winemaker from the west coast of France. They are all delicious wines and some are made from grapes unknown in this country.

Domaine Saint Nicolas Fiefs Vendéens Brem Les Clous Blanc 2009 – this white wine goes perfectly with seafood which is not surprising given that the vineyard is within sight of the Atlantic Ocean. It is a blend of Chardonnay, Chenin Blanc and Groslot Gris.

Domaine Saint Nicolas Fiefs Vendéens Brem Reflets Rouge 2009 - The Reflets Rouge is dominated by Pinot Noir in this vintage but often has some Negrette, Gamay and Cabernet Franc blended in as well. It is drinking beautifully at present and is a very good wine to accompany food.

Domaine Saint Nicolas Fiefs Vendéens Brem Reflets Rosé 2009 - The Domaine Saint Nicolas Rosé is a delicate, pale pink perfumed beauty that is quite savoury with a dry finish making it perfect as an aperitif. The wine is predominantly Pinot Noir although there is a touch of Gamay and Groslot Gris as well to provide some additional complexity.

Domaine Saint Nicolas Fiefs Vendéens Brem Gammes en Mai Rouge 2009

The Domaine Saint Nicolas Gammes en Mai is a light, refreshing and delicious pure Gamay red wine. It is great for summer drinking served slightly chilled.

Gamay is one of the main red grapes of the Loire Valley and is usually blended with Pinot Noir, but in 2009 the quality of the Gamay grapes was so high that Thierry decided to make a pure Gamay wine instead.

Domaine Saint Nicolas Fiefs Vendéens Brem Cabaret Rouge 2006

This is a wine that is typical of the Loire region. It is made from pure very ripe Cabernet Franc that has been aged in barriques for a year. This is a particularly good example of a Loire Cabernet Franc. It is a great food wine which is smooth and voluptuous.

Domaine Saint Nicolas Fiefs Vendéens Brem Cuvée Maria Blanc 2005

Cuvée Maria is named after Thierry's grandmother. This is a very Burgundian wine being made from 100% Chardonnay. It's aged in new oak and now that it's had some age it's very much in balance. If you like the wines of Burgundy then you will love this cuvée.

The RRP for this selection is \$191 but the pack price is \$162.35

Pack 2: De Moor New Arrivals 6 Pack

Alice and Olivier de Moor are skilful winemakers who are passionately committed to the Chablis area and to the production of great, biodynamic white wines. The purity and minerality of these wines is legendary with a cult following in Paris and the United States and yet they still charge very reasonable prices. This pack is a great way to experience these difficult to find wines.

Alice and Olivier de Moor Bourgogne Aligoté 2009 (2 bottles) – this is the 2009 version of the wine that caused so much excitement when it arrived last year – and we think this one is even better!

Alice and Olivier de Moor Bourgogne Chitry 2009 – This wine comes from just outside the boundaries of Chablis but shares many of the characteristics. It is a beautiful white Chardonnay at a very good price.

Le Vendangeur Masqué Chablis 2009 (2 bottles) - This wine is a 100% Chardonnay from the Chablis region but not from the de Moor's vineyard so it is marketed under a different name.

Alice and Olivier de Moor Bel Air et Clardys Chablis 2009 – This special Chablis (100% Chardonnay) is made from two vineyards, one is called Bel-Air and the other Clardys...

This selection normally sells for a RRP of \$192 but the pack price is \$163.

Pack 3: Bornard Jura Sampler 6 Pack

These wines have been so popular that the first shipment disappeared very quickly and more had to be ordered. These have now arrived. So, if you are a Jura fan, here is a good way to sample each of the main grapes grown in the region in one case.

Philippe & Annie Bornard Arbois Pupillin Ploussard La Chamade 2008 – This wine sold the fastest last time around. It is an elegant, lighter style of red with a lot of depth that comes from the brilliant Ploussard grape variety. We call it a 'contemplative' wine.

Philippe & Annie Bornard Arbois Pupillin Trousseau Le Ginglet 2009 – The Trousseau grape tends to be a darker colour than Ploussard but the Ginglet is a quaffable beauty.

Philippe & Annie Bornard Arbois Pupillin Pinot Noir Aide Memoire 2008 – Some great Pinot wines are made in the Jura and this is certainly a fine example of how Pinot has adapted to this region.

Philippe & Annie Bornard Arbois Pupillin Chardonnay Le Blanc de la Rouge 2007 – Chardonnay from the Jura tastes different to that grown in nearby Burgundy. This is a complex beauty that slowly opens up in the glass.

Philippe & Annie Bornard Côtes de Jura Savagnin Les Chassagnes Ouillé 2006 – This beautiful Savagnin wine is topped up in the barrel to minimise the oxidation, hence the use of the word Ouillé. A lovely wine of great charm.

Philippe & Annie Bornard Côtes de Jura Les Gaudrettes 2007 – Another very fine example of a Chardonnay from the Jura.

The RRP for this selection is \$227 but the pack price is a very reasonable \$192.95

Pack 4: La Paonnerie Arrival 6 Pack

We first tried these wines at a special tasting in a Paris wine bar and we were immediately impressed by their liveliness and honesty. The La Paonnerie wines are great examples of what can be achieved with biodynamic methods in the vineyard and natural winemaking.

La Paonnerie Muscadet Coteaux de la Loire 2009 (2 bottles) – A 100% Melon de Bourgogne white wine from the western Loire that is fresh and vibrant.

La Paonnerie Coteaux d'Ancenis Rouge 2009 (2 bottles) – A 100% Gamay that has a vibrant vivacity and an appealing earthiness.

La Paonnerie Coteaux d'Ancenis Rouge Sans Soufre Ajouté 2009 – this is the no added sulphur version of the Gamay above. Sans Soufre Ajouté means no added sulphur. It's a very interesting exercise to try the non sulphured and sulphured versions of the same wine.

La Paonnerie Coteaux d'Ancenis Rosé 2009 – An easy drinking savoury rosé made from the Gamay Noir a jus Blanc grape.

The RRP for this selection is \$177 but the pack price is a very reasonable \$150.45

Grape variety of the month: Trousseau

Trousseau is a grape that thrives in the Jura region that lies on the border between France and Switzerland just north of Geneva.

It is one of a triumvirate of grapes (along with the white Savagnin and the red Ploussard – aka Poulsard) that are causing so much excitement amongst wine lovers.

This grape is mainly found in the Jura (there were 165 hectares under cultivation in 2006). It is thought to be the same grape as Bastardo which is found in Portugal (and used to make Port) and Cabernet Gros in Australia.

Here is how Domaine de la Tournelle describe the Trousseau grape:

"Another of the Jura's unique red varietals, the Trousseau grape makes a slightly darker and more structured wine than does Ploussard while still maintaining a bright personality, intriguing aromas of freshly crushed wild berries and more subtle but no less intriguing nuances of a walk in the autumn forest, peony flowers and the suggestion of damp earth. It all adds up to something which is delicate, unique, and once one sits with it and surrenders, rather captivating. "

Some people describe the structure and flavour of Trousseau as a cross between traditional Pinot Noir (not the over-extracted Pinot wines that are now common) and Gamay.

It is likely that Trousseau is native to the region and that the name comes from the French word troussé which means bound or bunched in French – implying that the grapes grow in tight bunches.

Trousseau is a late ripening variety that gives rise to differing styles of wine depending on the terroir.

We have two Trousseau wines. The first is the lovely Le Ginglet which is a fresh, light, quaffable but charming wine from Philippe Bornard. The second of his Trousseau wines is Le Garde Corps which is a stronger, more structured and longer lasting wine of some complexity.

Muscadet Coteaux de Loire wine appellation



Muscadet Coteaux de Loire is a small appellation that lies between the cities of Angers and Nantes in the western reaches of the Loire Valley in a number of communes clustered around the town of Ancenis.

There are actually four separate Muscadet appellations, namely Muscadet, Muscadet Coteaux de Loire, Muscadet Côte de Grandlieu and Muscadet Sèvre et Maine. Muscadet Coteaux de Loire and Muscadet Sèvre et Maine were the original appellations having been formed in 1936. Muscadet was created the following year and Muscadet Côte de Grandlieu in 1996.

Muscadet Coteaux de Loire is the northern-most of the four appellations and the smallest – and hence, we think, the most interesting.

The appellation is reserved for white wines only and those white wines must be made from only one grape, namely Melon de Bourgogne. This comes as a bit of a surprise to some who think that the name Muscadet indicates that the grapes are Muscat — however it is likely that when the Melon de Bourgogne vines were planted here after a very severe winter which wiped out all the existing vines, people claimed that the wines had a 'musky' aroma somewhat like the famous Muscat-based wines. (This was about the same time that nearly all of the Melon de Bourgogne vines were uprooted from Burgundy to make way for Chardonnay.)

There is also a little addition to the appellation that you see on the label which is the use of the words *sur lie*. The rules about the use of this term are quite strict. The wine must be kept in contact with the lees over an entire winter and must be bottled directly from the lees without any filtering (yeah!) or racking.

We are excited about this appellation because we now are importing the wines of a domaine called La Paonnerie. We first met Agnès and Jacques in Paris last July and then ran across them again late in the year at a wine event in the same city. We loved their wines from the first moment we tasted them. They were so vibrant, so honest, so 'living' that we could not resist them. And they are not expensive with most of them (except the revered Chenin Blanc) selling for around \$30 retail!

Order Form - As at 30 March 2011

Name:		
Street:		
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Special - current newsletter selection	Price in	nc Number Sub-total
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See current newsletter for descriptions		

Compose your own selection	Price per	Number	Sub-total
	single bottle		
Bornard Trousseau Le Ginglet 2008 AOC Arbois Pupillin	\$36		
Bornard Pinot Aide Memoire 2007 AOC Arbois Pupillin	\$38		
Bornard Chardonnay Blanc de la Rouge 2007 AOC Arbois Pupillin	\$36		
Bornard Melon Le Rouge Queue Fut Neuf 2007 AOC Arbois	\$52		
Pupillin			
Bornard Savagnin Les Marnes 2005 AOC Côtes de Jura	\$48		
Bornard Vin de Pagaille 2005 50 cl Vin de Table	\$81		
Bornard L'Ivresse de Noé 2007 AOC Arbois Pupillin 50cl	\$56		
Bornard Vin de (Jo) Liqueur 70cl	\$54		
Bornard Vin Jaune 2000 AOC Arbois 62 cl	\$93		
La Paonnerie Muscadet Coteaux de la Loire 2009	\$30		
La Paonnerie Coteaux Ancenis Pineau 2009	\$37		
La Paonnerie Coteaux Ancenis Rouge 2009	\$31		
La Paonnerie Grolleau Vin de France Sans Soufre Ajouté 2009	\$29		
La Paonnerie Coteaux Ancenis Gamay Rouge Sans Soufre Ajouté	\$31		
2009			
La Paonnerie Coteaux Ancenis Rosé 2009	\$28		
La Paonnerie Muscadet Sans Soufre Ajouté 2009	\$31		
Domaine du Moulin Cheverny Blanc Domaine 2009	\$22		
Domaine du Moulin Cheverny Blanc La Bodice 2008	\$32		
Domaine du Moulin Cheverny Rouge Domaine 2009	\$22		
Domaine du Moulin Cheverny Rouge Les Ardilles 2009	\$34		

Compose your own selection	Price per single bottle	Number	Sub-total
Domaine du Moulin Bulle Rosé Vin de France	\$30		
Domaine du Moulin Cheverny Domaine Rouge 2008	\$23		
Domaine du Moulin Cheverny Les Ardilles Rouge 2008	\$35		
Olivier & Alice De Moor AOC Bourgogne Aligoté 2009	\$26		
Olivier & Alice De Moor AOC Bourgogne Aligoté Plantation 1902	\$34		
2009			
Olivier & Alice De Moor AOC Bourgogne Chitry 2009	\$31		
Olivier & Alice De Moor AOC Bourgogne Saint-Bris 2009	\$37		
Olivier & Alice De Moor AOC Chablis Bel-Air et Clardys 2009	\$41		
Olivier & Alice De Moor AOC Chablis Coteau de Rosettes 2009	\$45		
Le Vendangeur Masqué AOC Chablis 2009	\$34		
Fanny Sabre Pommard Charmots Premier Cru 2008	\$95		
Fanny Sabre Savigny-Les-Beaune blanc 2009	\$57		
Fanny Sabre Savigny-les-Beaune blanc 2008	\$59		
Fanny Sabre Beaune blanc 2008	\$53		
Fanny Sabre Beaune Chouacheux Premier Cru 2008	\$82		
Fanny Sabre Meursault Charmes Premier Cru 2008	\$115		
Fanny Sabre Beaune Vignes Franches Premier Cru 2008	\$82		
Fanny Sabre Pommard Vieilles Vignes 2007	\$73		
Fanny Sabre Aloxe Corton 2008	\$75		
Derain St-Aubin Le Ban Rouge 2008	\$52		
Derain Mercurey La Plante Chassey 2008	\$61		
Derain St-Aubin Premier Cru Le Puits Rouge 2008	\$70		
Derain Pommard Les Petits Noizons 2008	\$85		
Derain Gevrey-Chambertin En Vosne 2008	\$89		
Derain Bourgogne Aligoté 2009	\$33		
Derain Bourgogne La Combe blanc 2009	\$43		
Derain St-Aubin Premier Cru En Remilly 2008	\$76		
Domaine Belluard Vin de Savoie Blanc Gringet Le Feu 2009	\$60		
Daniel Chotard Sancerre Rouge 2008	\$34		
Daniel Chotard Sancerre Rosé 2009	\$33		
Daniel Chotard Sancerre Champ de l'Archer Rouge 2007	\$43		
Daniel Chotard Sancerre Rosé 2008	\$33		
Terres Dorées Jean-Paul Brun Beaujolais Blanc Fut 2008	\$37		
Terres Dorées Jean-Paul Brun Moulin á Vent 2009	\$37		

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Domaine Saint Nicolas Fiefs Vendéens Reflets Rouge 2009 \$29 Domaine Saint Nicolas Fiefs Vendéens Reflets Rosé 2009 \$26 Domaine Saint Nicolas Fiefs Vendéens Gammes en Mai 2009 \$25 Domaine Saint Nicolas Fiefs Vendéens Le Haut des Clous Blanc \$47 2007 Domaine Saint Nicolas Fiefs Vendéens Cuvée Maria Blanc 2005 \$47 Domaine Saint Nicolas Fiefs Vendéens Cabaret Rouge 2006 \$35 Domaine Saint Nicolas Fiefs Vendéens Cuvée Jacques Rouge 2005 \$45	Domaine Saint Nicolas Fiefs Vendéens Reflets Rouge 2008	\$32		
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Domaine Catherine Le Goeuil Cairanne Cuvee Lea Felsch 2007	\$31		
Chateau Unang Ventoux White 2008	\$20		
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